



Altruist

An Altruist is congenial and cooperative with an efficient, precise work ethic.

NEEDS:

Harmony

Opportunities to interact and collaborate

Opportunities to handle multiple priorities

Clarity of expectations

BEHAVIORS:

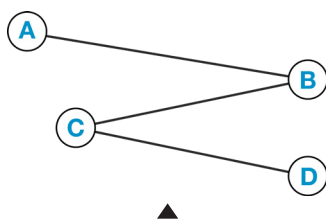
Cooperative

Sociable

Fast-paced

Organized

Average Behavioral Pattern



Signature work styles:

Communication

- Extraverted, enthusiastic
- Persuasive talker

Delegation

- Close follow-up after delegating details

Decision making

- Brings others into the decision-making process
- Makes decisions carefully and cautiously

Action & risk

- Cautious, avoids risk
- Responds well to pressure

Strengths:

- Builds team cohesion and collaboration
- Organized and thorough follow up
- Multitasker, able to juggle priorities

Common traps:

- May be seen as too cautious and not strategic enough
- May be too optimistic or overly trusting
- May become frustrated in stagnant environments

How to work well with them:

- Give them guidelines; Altruists like clear, specific definitions of the job, responsibilities and relationships.
- Mix it up; Altruists like variety in their work.
- Let them help and collaborate; they like being part of a team.